

**Spend more time engaging  
with your team and those you  
serve. Let us tackle the  
administrative tasks.**



Human Services

# As the director, your responsibilities are vast.

But your resources are likely limited. CA's Shared Service membership enables organizations like yours to focus on activities that are essential to your mission...and your passion.

**Discover how CA Shared Services can help.**



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# You're the backbone of your organization.

**But you're wearing (way) too many hats.**

- ✘ facility management
- ✘ resolving personnel issues
- ✘ collecting tuition payments
- ✘ system troubleshooting
- ✘ administrative tasks



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New COVID protocols are keeping people safe.

**But your staff are tired and stretched thin.**

- ✘ Smaller ratios and staff coverage obstacles
- ✘ paranoid parents and temperature checking
- ✘ extra cleaning and constant communications
- ✘ ever-changing government guidelines
- ✘ stay-at-home orders



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# It's not sustainable.

## **Directors who are spread too thin experience:**

- ⊗ high staff turnover
- ⊗ staff with limited development opportunity
- ⊗ facilities in disrepair
- ⊗ feeling stressed and overwhelmed



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# 20%

of early childhood educators said they want to leave their job because of low pay, volume of paperwork, and feeling undervalued.

**Source:**

**The Conversation.** (2019). One in five early childhood educators plan to leave the profession.

**[Learn more.](#)**



# Before you burn out...

Discover what CA Shared Services membership can take off your plate.

- ✓ bill and collect tuition
- ✓ recruit and onboard new staff
- ✓ provide staff access to learning opportunities
- ✓ process payroll
- ✓ troubleshoot IT issues



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# CA helps organizations like yours thrive

In addition to time savings, your membership also demonstrates significant financial benefits.



What will you do with your saved resources?



(0 to 100 capacity) Center Self-Study

# See how St. James's Center succeeded with CA.



**The financial benefits of their membership were realized within two months.**

**13%**

reduction of bad debt in month one, completely eliminating bad debt, increasing cash flow, and preventing financial loss.

**\$52K**

in direct cost savings

**408**

labor hours saved



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### **Offer professional development**

CA will provide access to our Virtual Learning Institute for you and your staff.



# **Consider it done when you bring on CA.**

### **Retain teachers and counselors**

Improve the quality of services and employment continuity. Gain back time from the endless cycle of hiring.



### **Increase 401k and medical benefits**

Keep current employees comfortable and financially secure. Award bonuses for employment longevity.





**Diahann  
Whittington,**

Executive Director,  
St. James's  
Children's Center

Before joining the CA Shared Services Membership, I was spread way too thin. Now that they handle so much of the administrative support, **I'm able to focus on the really impactful work**, like staff development and programming.

COVID has made running a preschool even more complicated. And onboarding, training and retaining staff requires more of my time than ever. Thank goodness for this shared services approach. I simply **can't imagine going back to the old way** of doing things.



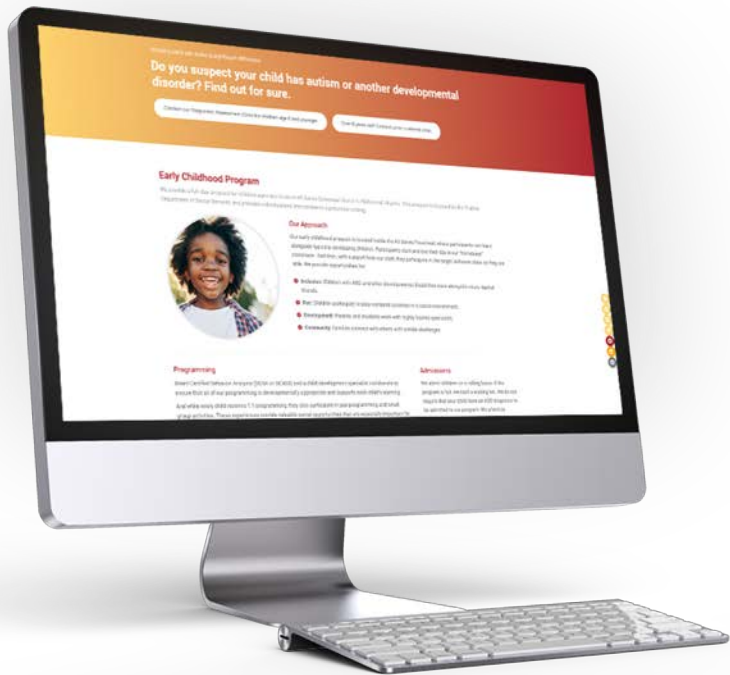
**Debbie Lickey,**

Retired Director,  
St. James's  
Children's Center

The best part [of membership] is that I am [now] able to **get into the classrooms several times a week**, with teachers identifying goals that we can work on together...

I've also had **more time to model good strategies** for those children with behavioral difficulties. Our actual work environment is so much less stressful because we have been provided such support and we know support is right around the corner if we need it.

**It's been life changing for our center.** I know for certain that these supports will help us to go further as a center and continue to aid in our development as we go down that path.



Become a member today.

# It starts with a single click.



[cahumanservices.org/for-professionals/#ssa](https://cahumanservices.org/for-professionals/#ssa)



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